

E. Howell Crosby

Position: partner, corporate section head, Chaffe McCall

Family: sons Tac, Tippins and Billy

Education: bachelor of science, Tulane University; juris doctorate, Tulane University Law School; master of business administration, Tulane University A.B. Freeman School of Business

E. Howell Crosby's interest in law goes all the way back to an eighth-grade civics class at Metairie Park Country Day School. His teacher, Jo Gwin Shelby, who also went on to teach his three children, imposed a lasting civil impression upon him.

"Not only has she made me into a lawyer, she has also encouraged two of my kids to pursue law," Crosby said. "She has been quite an influence for my entire family."

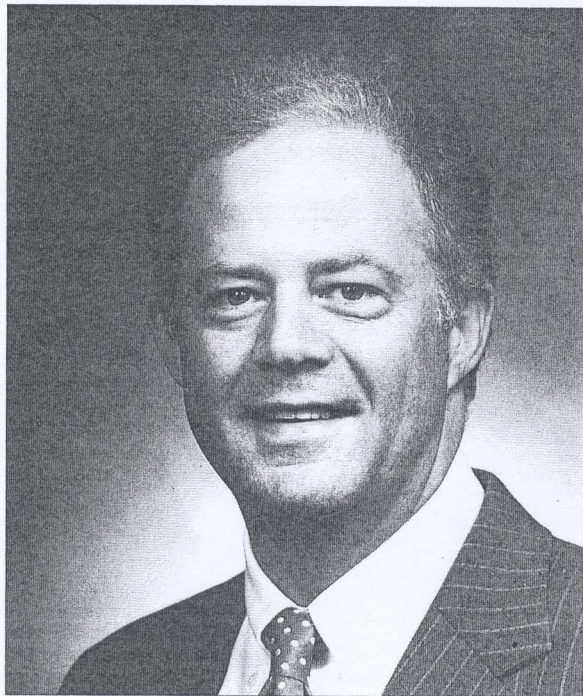
Crosby began his career with Chaffe McCall in 1984 as a clerk. He became a lawyer for them in 1985 and has been there ever since. His main concentration is in the field of commercial real estate. He deals with builders and developers of shopping malls, hotels and office buildings.

Crosby says he likes the corporate side of law because everyone is working toward the same goal.

"Everyone involved is moving toward the same goal, getting things built," Crosby said. "Everyone ends up happy in the end."

Crosby handles commercial transactions, business law and real estate law all throughout the Gulf South. One case he is particularly fond of was his involvement in the development and construction of Eastern Shores in Spanish Fort, Ala.

"Eastern Shores is what's known as a 'lifestyle power center,'" Crosby said. "It resembles



the format of a town square where you have stores placed all around."

The \$100 million complex has more than 560,000 square feet of shopping space on 58 acres. "Needless to say, it was quite an undertaking," he said.

Along with his commercial law accomplishments, Crosby also handles legal work for "Miss Congeniality" herself — Sandra Bullock.

"I have represented her since 1996," Crosby said. "She's actually nicer in person than she is on screen."

One of Crosby's biggest professional achievements has been his tenure as president of the American College of Mortgage Attorneys. He is the youngest president of this group. Crosby has also worked with the Industrial Development Board and the Human Relations Commission of New Orleans.

He has served as vice chairman of the New Orleans Alcoholic Beverage Control Board and was on the board of directors for the Young Leadership Council, the Louisiana Children's Museum, the New Orleans Museum of Art and Metairie Park Country Day School. He served on the New Orleans City Council from 1999 to 2000.

— Robin Shannon